



Job Title	Principle & Senior Consultants
Position	Full-time and part-time posts available
Location	Various, extensive UK travel
Package	Salary £35k - £45k + bonus + pension [based on full-time role]

Education and Experience
Essential
<ul style="list-style-type: none">• Recognised degree in a relevant technical or business discipline• Minimum of ten years experience in energy and/or environmental management• Chartered Engineer status or post-graduate qualification• Membership of recognised professional body• Self-starter and able to work on own initiative with minimum supervision• Good written and verbal communication skills• Computer literate, with good knowledge of MS Word, MS Excel
Desirable
<ul style="list-style-type: none">• Good knowledge of MS Powerpoint and MS Project• Carbon Trust accredited

General Objectives
<p>Our client is a technically based management consultancy specialising in energy and the environment. They deliver high quality consultancy projects for a range of demanding customers, many of whom are blue-chip companies and household names.</p> <p>The Principle & Senior Consultants are expected to work on a wide-range of projects either individually or as part of a small team.</p> <p>Key objectives of the posts will be to:</p> <ul style="list-style-type: none">• Take responsibility for the appointed projects, assignments or specified elements of a project or assignment as directed by the Operations Director or specific Project Manager.• Deliver work of a high quality, to often demanding timescales, which meets the agreed scope of work.• Support other members of the team and company as required to meet personal, team and company objectives.• Comply with the company's ISO 9001:2000 accredited Documented Management System (DMS).• To represent the client in a professional manner at all times.• To communicate effectively and openly with all levels of staff within JRP Solutions and customer's organisations.

Specific Objectives and Job Description
<p>The Principle & Senior Consultants will be expected to lead small teams of Consultants and peers on larger assignments.</p> <p>The work will be varied, as dictated by customers' and company requirements. The work will include:</p> <ul style="list-style-type: none">• Carrying out Carbon Trust and bespoke energy and feasibility surveys to meet the specified customer requirements. Typically these will require:<ul style="list-style-type: none">○ Carrying out an appropriate site survey;○ Collecting site data, e.g. utility consumptions and cost data, site drawings, etc;○ Analysing site survey and data to identify energy consumption and/or cost improvement opportunities;○ Writing a professional report.• Monitoring and targeting assignments. Typically these will include:<ul style="list-style-type: none">○ Collecting utility consumption and cost data;○ Analysing the data to identify consumption patterns and trends, relationships between energy use and independent variables, e.g. production, degree days, etc;○ Identifying utility saving opportunities;

- Working with site staff to implement projects to reduce utility use.
- Project Management assignments, i.e. implementing utility reduction and other utility related projects on customers' site.
- Managing and/or supporting customers in managing the various carbon management schemes, e.g. EUETS, CCA and EPC.
- Utility purchasing support and advice.
- Identifying and qualifying sales prospects for development (by the Senior Consultant or other members of the company) in to potential sales opportunities.
- Identifying further business opportunities within their customer portfolio.
- Communicating regularly with JRP Solutions' staff as necessary on job specific progress. This will be through: Team Meetings and other meetings and conference calls.
- Communicate regularly with JRP Solutions' customers and support the Management Team as required when they are communicating with customers.