

Job Title	Senior Consultant
Grade	D
Reports to (title)	Operations Director
Location	Home Based, West London / M4 corridor , extensive UK travel

Education and Experience

Essential

- Recognised degree in a relevant technical or business discipline
- Minimum of ten years' experience in energy and/or environmental management
- Chartered Engineer status or post-graduate qualification
- Membership of recognised professional body
- Self-starter and able to work on own initiative with minimum supervision
- Good written and verbal communication skills
- Good customer facing skills and commercially aware
- Computer literate, with good knowledge of MS Word, MS Excel, MS PowerPoint

Desirable

- ESOS Lead assessor
- Good working knowledge of ISO 50001
- IPMVP or equivalent
- Experience across a range of sectors including industrial, commercial and NHS

General Objectives

JRP Solutions is a technically based management consultancy specialising in energy and the environment. We deliver high quality consultancy projects for a range of demanding customers, many of whom are blue-chip companies and household names.

The Senior Consultant will be expected to work on a wide-range of projects either individually or as part of a small team. Key objectives will be to:

- Take responsibility for the appointed projects, assignments or specified elements of a project or assignment as directed by the Operations Director or specific Project Manager.
- Deliver work of a high quality, to often demanding timescales, which meets the agreed scope of work.
- Support other members of the team and company as required to meet personal, team and company objectives.
- Comply with the company's ISO 9001:2015 and ISO 50001:2011 accredited Documented Management Systems (DMS).
- To represent JRP Solutions in a professional manner at all times.
- To communicate effectively and openly with all levels of staff within JRP Solutions and customer's organisations.

Specific Objectives and Job Description

The Senior Consultant will be expected to lead small teams of Consultants and peers on larger assignments.

The work will be varied, as dictated by customers' and company requirements. The work will include:

- ESOS and bespoke energy and feasibility surveys to meet the specified customer requirements. Typically these will require:
 - Carrying out an appropriate site survey;
 - Collecting site data, eg utility consumptions and cost data, site drawings, etc;
 - Analysing site survey and data to identify energy consumption and/or cost improvement opportunities;
 - Writing a professional report.
- Monitoring and targeting assignments. Typically these will include:
 - Collecting utility consumption and cost data;
 - Analysing the data to identify consumption patterns and trends, relationships between energy use and independent variables, eg production, degree days, etc
 - Setting energy budgets, targets and KPI's
 - Tracking and reporting performance against budgets, targets and KPI's
 - Identifying utility saving opportunities;
 - Working with site staff to implement projects to reduce utility use.
- Project Management assignments, ie implementing utility reduction and other utility related projects on customers' site.
- Managing and/or supporting customers in managing the various carbon management schemes, eg EU ETS, CCA and EPC.
- Utility purchasing support and advice.
- Identifying and qualifying sales prospects for development (by the Senior Consultant or other members of the organisation) into potential sales opportunities.
- Identifying further business opportunities within our customer portfolio.
- Communicating regularly with JRP Solutions' staff as necessary on job specific progress. This will be through: Team Meetings and other meetings and conference calls.
- Communicate regularly with JRP Solutions' customers and support the Management Team as required when they are communicating with customers.